

# Statewide Database Info Sheet for Librarians

## Database Vendors and Contract Information

- Starting on July 1, 2017 the MBLC and MLS will enter into new contracts with all three of our current providers: Gale/Cengage for core periodical and reference content including the New York Times; Encyclopedia Britannica for school, public, and Spanish language encyclopedia content; and ProQuest for access to the Boston Globe.
- These three vendors' offerings were unanimously considered the best value by both the statewide database advisory committee and the procurement team, which included MBLC, MLS and LFC representation. The vendor selections were also strongly supported by results from the survey from the month-long database trials open to all Massachusetts librarians and the comments by stakeholders gathered after the Q&A sessions in December.
- The contracts will run up to five years, with an initial two year contract followed by a two year renewal and a one year renewal. Renewals will depend on ongoing funding availability from both MBLC and MLS.

### What You Will Have Access To

#### Gale/Cengage

#### New

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| <ul style="list-style-type: none"> <li>• Academic OneFile with InfoTrac Collections</li> <li>• Biography In Context</li> <li>• Educators Reference Complete</li> <li>• Expanded Academic ASAP</li> <li>• General OneFile with InfoTrac Collections</li> </ul> | <ul style="list-style-type: none"> <li>• Global Issues in Context</li> <li>• Health Reference Center Academic</li> <li>• Health Wellness Resource Center with Alternative Health</li> <li>• InfoTrac Student Edition</li> <li>• Kids InfoBits</li> </ul> | <ul style="list-style-type: none"> <li>• Literature Resource Center</li> <li>• Research In Context</li> <li>• Science In Context</li> <li>• The New York Times</li> <li>• U.S. History in Context</li> <li>• World History in Context</li> </ul> | <ul style="list-style-type: none"> <li>• InfoTrac Newsstand</li> <li>• Small Business Resource Center</li> </ul> |
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#### Encyclopedia Britannica

#### ProQuest

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| <ul style="list-style-type: none"> <li>• Britannica Library Edition</li> <li>• Britannica School Edition</li> </ul> | <ul style="list-style-type: none"> <li>• Britannica Escolar</li> </ul> | <ul style="list-style-type: none"> <li>• Boston Globe 1980 - Present</li> </ul> |
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### What Is No Longer Available And Why

Cuts in state funding resulted in a 30% reduction (from \$2,010,000 down to \$1,400,000) in the funding available for databases.

#### Gale/Cengage

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| <ul style="list-style-type: none"> <li>• Books &amp; Authors</li> <li>• Business Insights:Essentials</li> <li>• Gale Virtual Reference Library (Reference Titles)</li> </ul> | <ul style="list-style-type: none"> <li>• General Reference Center Gold</li> <li>• Literary Sources</li> <li>• Massachusetts History Online</li> <li>• Nursing Resource Center</li> <li>• Opposing Viewpoints in Context</li> </ul> |
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#### Encyclopedia Britannica

- Annals of American History Online
- Britannica Moderna
- World Data Analyst

# How To Set Up Your Library Access to Statewide Databases

Due to the fact that we are staying with our current vendors, the MBLC and MLS anticipate a minimally disruptive transition as the July 1 start date approaches. The MBLC and MLS will begin communicating with libraries about changes to specific titles during the months of May and June, and will give plenty of lead time for libraries to make local changes to their websites and discovery tools.

## Training

MLS is working with vendors to set up training sessions for librarians.

## Promotion

The Statewide Public Relations Advisory Committee is developing materials to assist libraries in promoting databases.

## The Procurement Process

The MBLC led a rigorous year-long procurement process with opportunities for input from all Massachusetts Library System member libraries. Nearly 1,000 library staff helped determine our procurement priorities through a spring, 2016 survey. Trials of the proposed database packages from six vendors were open to all libraries for a month in December/January and 228 library staff completed product evaluations. A Board-appointed advisory committee, made up of reference and collection development librarians from public, school and academic libraries of different sizes and types, helped guide the process and made recommendations to the procurement team. The procurement team, made of MBLC, MLS and Library for the Commonwealth (LFC) staff made the final vendor selections and negotiated the contracts.

## Who To Contact With Questions

### procurement process

For questions about the procurement process, please contact **Paul Kissman** at the MBLC [paul.kissman@state.ma.us](mailto:paul.kissman@state.ma.us)

### training and database set up

For questions about training and database set up, please visit the MLS website [guides.masslibsystem.org/databases](http://guides.masslibsystem.org/databases) or contact **Steve Spohn** through [databases@masslibsystem.libanswers.com](mailto:databases@masslibsystem.libanswers.com)

### promotion

For questions about promotion, please contact **Celeste Bruno** at the MBLC [Celeste.Bruno@state.ma.us](mailto:Celeste.Bruno@state.ma.us)